

Jim Spaeth

Innovation Economy Scientist

jspaeth@remorapartners.com

Summary

Remora Partners is led by Blaine Strickland and Jim Spaeth, who co-founded the company in 2003. Since then, Remora has been involved in a variety of office, retail, condominium, hospitality and senior housing projects - always in a developer or team leader position. We have exceptional abilities to identify an opportunity, craft a mission statement that is compelling to the stakeholders and execute the business plan required to bring the project to fruition. Most of our projects last several years and require ongoing management and communication. We are lifelong learners and seek to bring our broad base of experiences to bear on new challenges every day.

Specialties

Development, consulting, financing, and brokerage. I have been involved in the financing of real estate for my entire professional career. Licensed real estate salesperson in Florida since 2002.

Experience

President at Remora Partners, LLC

January 2003 - Present (7 years 2 months)

The business plan for our company is described by "remora" - the little fish that typically attaches to a whale or shark. At Remora Partners, we seek to conduct projects that benefit from the influence of an economic whale (university, airport, hospital, regional mall or other employment center). We have outlined why we believe that East Orlando, in particular, is fertile ocean for our little fish on our website: www.remorapartners.com.

3 recommendations available upon request

Chief Financial Officer at Sonata Health Care, LLC

August 2008 - December 2009 (1 year 5 months)

Over a 15 month period, we crafted two prototypes for continuum-of-care and memory care facilities that we intended to build on several sites in proven markets in Florida. Ultimately, we were not successful in raising the capital needed for each project in a timely manner, and the company downsized significantly. We developed a tremendous team and learned a great deal; the demand is evident, but the investment capital was not ready despite the strong financial projections.

Senior Vice President at Mainsail Development Group

November 2005 - May 2008 (2 years 7 months)

Active developer of hospitality projects in central Florida

Vice President at Realty Capital Advisors

May 2002 - May 2006 (4 years 1 month)

Provides development, brokerage, and property management services to real estate clients in central Florida.

Senior Investment Banking Analyst at CNL American Property Fund

April 2000 - May 2002 (2 years 2 months)

Supplied strategic advisory services and facilitated the execution of mergers and acquisitions in the restaurant industry.

Real Estate Investment Banking Analyst at Raymond James

July 1998 - April 2000 (1 year 10 months)

Provides investment banking services for public and private enterprises around the nation.

Education

University of Florida - Warrington College Of Business

Masters in Business Administration, 2000 - 2002

University of Florida

Bachelor of Science in Business Administration, Finance, 1994 - 1998

University of Florida

Bachelor of Arts, Political Science, 1994 - 1998

Robinson Secondary School

1990 - 1994

Activities and Societies: Volunteer intern for Sen. Dan Coats (R-IN) in DC

Nathional Honor Society

Attendee, Virginia Governor's School

Honors and Awards

Top 40 Under 40 Male Award Winner, Orlando Business Journal, 2008

Graduate, Central Florida Political Leadership Institute, 2008

Co-Author, East Orlando Visioning Study, 2003

High School Valedictorian, Robinson Secondary School, Fairfax, VA, 1994

Interests

Economic development, politics, baseball

Jim Spaeth

Innovation Economy Scientist

jspaeth@remorapartners.com



3 people have recommended Jim

"Jim is a member of the Board of Directors of the American Heart Association. I have had the pleasure of working with Jim on a number of events and have found him to be very strategic and passionate about our cause. He is chairing an event for our Men Go Red for Women and has done an exceptional job."

— **Luanne Lumpkins**, *Metro Vice President, American Heart Association*, was with another company when working with Jim at Remora Partners, LLC

"Jim is one of the most capable people with whom I've worked -- both professionally and in the community. A leader of vision, he is always challenging himself and others to consider what is best for the future of an endeavor. His ability to approach a situation, research alternatives and discover ways to move forward sets him apart from others. His positive outlook inspires confidence. Jim is definitely the first person one would want on a team."

— **Cynthia Sucher**, *Associate Vice President, Community Relations, University of Central Florida*, was with another company when working with Jim at Remora Partners, LLC

"Jim is bright, energetic, professional, trustworthy, and public-spirited. He is a self-starter who sees problems and opportunities clearly and understands how to form partnerships and alliances to get things done. Jim is a friend and valued partner, and I wish him the very best."

— **John Hitt**, *President, UCF*, was with another company when working with Jim at Remora Partners, LLC

[Contact Jim on LinkedIn](#)